



KICKOFF TO SUMMER OPEN HOUSE

TUESDAY, MAY 19 | 10AM-2PM



KICKOFF TO SUMMER

- Meet with vendors
- CEU course: Healthy Air Systems
- Live lab demonstrations with training team
- FREE cookout & ice cream truck
- Door prizes for the first 100 attendees
- Prize raffles

THE J-TEC ADVANTAGE

- 25,000 square foot facility
- 3 Classrooms
- 12 Hands-on specialty training labs
- CEU accredited courses
- Technology-focused curriculum
- Expert speaker series
- Product & technical symposiums
- Leadership & business conferences
- Multi-purpose Legacy Event Room



**CLICK OR SCAN
TO RSVP!**

**Jay Blaushild Training & Education Center
5700 Lee Rd. S. Maple Heights, OH**

Questions?
Call our J-TEC team at 216-238-4820

For parking, proceed through the right guard rail, then drive along the right side of the building to the rear. Enter through the glass doors under the black overhang.

BOOST REVENUE & PROFIT WITH HEALTHY AIR SYSTEMS

Built for HVAC professionals who want to grow their business, this session explores how to increase revenue, profit, and customer value by shifting from selling products to delivering complete Healthy Air System solutions. Walk away with field-tested strategies, real examples, and tools you can use immediately.

KEY TAKEAWAYS

- How to maximize revenue and profit on every customer visit
- What a Healthy Air System is and how to sell it
- Why customers pay more for clean, healthy air
- Building Science: treating the home as a system
- A hands-on revenue & profit calculator



LIVE LAB DEMONSTRATIONS

10-10:45AM AND 11-11:45AM

Experience firsthand how J-TEC's technology-focused labs bridge the gap between theory and the jobsite. Visit the following labs to see our experts in action giving tech tips, product overviews, and live hands-on demos.

RESIDENTIAL LABS 1 & 2 *Bill Molica, Dave Vrobel*

Focused on residential split systems and unitary equipment, this lab supports hands-on training in installation, startup, airflow verification, refrigerant charging, and basic troubleshooting.

MIDEA LAB *Rick Virgili, Benton Tennant*

Provides hands-on training for Midea ductless and mini-split systems, including installation, commissioning, diagnostics, piping and wiring procedures, and common performance issues.

HYDRONIC LAB *Greg Kinkopf*

Dedicated to hydronic heating systems, this lab supports hands-on training in boiler piping, pump and circulator operation, zoning strategies, mixing, and system commissioning.

BREEZE33 LAB *JR McKinney, Noah Boivin, Matt Penn, Matt Long*

Used exclusively for Breeze33 equipment training, this lab supports installation, startup, commissioning, and advanced diagnostics for ductless, inverter, and unitary systems.

